



Judge's Instructions

Procedures:

1. Please review the student instructions to better understand the event and your role.
2. The student will have 10 minutes to prepare and 10 minutes to make a presentation.

Event Situation:

You are to assume the role of an employee at SAM'S GRILL, a favorite lunchtime spot for workers in a large professional office park. Your restaurant is only one of two in this office park. For other restaurants the workers need to drive approximately two miles. Recently, you have asked your manager (participant) if he/she would allow you to interview them for an economics class that you are taking at the local community college. The manager (participant) has agreed to meet for the interview. You have been given a list of questions that are required to be asked during the interview. In addition, the professor has asked the students to ask three additional questions. You have given the manager (participant) the questions assigned by the professor. You told your manager (participant) that you would bring your three questions with you to the interview. The role-play will take place in the manager's (participant's) office. You are to begin the role-play by asking if he/she is ready to meet with you.

Questions assigned by the professor (these are to be asked of each participant):

1. What type of relationship/impact does the government have on your business?
2. What are the main factors affecting your business's profits?
3. Explain what competition means to your business?

Questions you brought to the interview (these are to be asked of each participant):

1. Explain the concept of private enterprise.
2. What are the main factors affecting risk for your business?
3. Since you only have one competitor close by, how much does competition play in your pricing, advertising, etc.?

Once the manager (participant) has made his/her presentation and has answered your questions, you are to conclude the role-play by thanking the manager (participant) for meeting with you.

You are not to make any comment after the event is over except to thank the participant.



yours **Student** Instructions

Procedures:

1. You will be evaluated on the competencies listed below. Be very familiar with them in your presentation.
2. You may use notes, but only those created during your preparation time.
3. You will have 10 minutes to prepare and 10 minutes to make your presentation.

Competencies To Be Evaluated:

1. Explain the concept of private enterprise.
2. Determine the relationship between government and business.
3. Identify factors affecting a business's profits.
4. Determine factors affecting business risk.
5. Explain the concept of competition.

Event Situation:

You are to assume the role of manager for SAM'S GRILL, a favorite lunchtime spot for workers in a large professional office park. Your restaurant is only one of two in this office park. For other restaurants the workers need to drive approximately two miles. Recently, an employee (judge) has asked if he/she could interview you for an economics class that he/she is taking at the local community college. You have agreed to meet with the employee (participant) for the interview. The employee (judge) has given you a list of questions that are required to be asked during the interview. In addition, the professor has asked the students to ask three additional questions. Your employee (judge) told you that he/she will have those questions with him/her at the interview. The questions are as follow:

1. What type of relationship/impact does the government have on your business?
2. What are the main factors affecting your business's profits?
3. Explain what competition means to your business?

The role-play will take place in your office. The employee (judge) will begin the role-play by asking if you are ready to meet with him/her. Once you have made your presentation and have answered the employee's (judge's) questions, the employee (judge) will thank you for meeting with him/her.